# cut 15.mp4

**Xueqing:** [00:00:00] The app will provide you all the information about what you bought from the supermarket and. Is an ingredients and some basic information of the products. And also your personal score of packaging waste prevention will be affected by the. So we would like to know how many plastic waste you prevent.

**participant 15:** [00:00:25] What do you prevent?

**Xueqing:** [00:00:28] That you use it one time. Then maybe you reduce one plastic waste. And if you reused it again. And. Then we would like to know how many ways to read you prevent.

**participant 15:** [00:00:41] Yeah. Okay.

**Xueqing:** [00:00:44] So this is how the cops works with.

**participant 15:** [00:00:48] Yep. I think the first thing. I didn't understand what the app does with the machine.

**Xueqing:** [00:00:56] Yeah. The app is not connected with the machine. So you can also use a cup with the system without the app.

**participant 15:** [00:01:04] Yeah. Yeah.

**Xueqing:** [00:01:05] So the app is just extra stuff to provide you the information of the product import or provide the information like your purchase history or shopping list.

**participant 15:** [00:01:18] Or something like that. Yeah. And then I just want to know the ingredients. Can I also do that without an app or.

**Xueqing:** [00:01:27] Yes, there will have some basic information on the label of the when you get your product, you will have a label.

**participant 15:** [00:01:34] You get a label with it. Yeah, yeah.

**Xueqing:** [00:01:38] You can check the some basic information on it, the ingredients, the the weight, weight of it and the best before date.

**participant 15:** [00:01:48] Oh, yeah, yeah, yeah. So you fill it, then you get a ticket. Kind of ticket and you put it on there. Yeah. Just as a price. Yes. Yeah.

**Xueqing:** [00:01:59] You can check later when you get.

**participant 15:** [00:02:00] Yeah, yeah, yeah.

**Xueqing:** [00:02:02] So yeah. And today we only provide you with six products here just as examples and now they are will remove the brand informations. Actually, that's the complaint. They cooperate with a lot of global brands products. So in the supermarket, you can buy any kind of product you want from the system. So here, we'll just use them as examples. Let you try how it works. Yeah. Yeah. Yeah. And do you have any questions?

**Xueqing:** [00:02:40] No. it is very new. Yeah.

**Xueqing:** [00:02:46] If you don't have questions, you can start to try out it.

**participant 15:** [00:02:52] Yeah.

**Xueqing:** [00:02:52] And the first thing I need to explain to you before, the first way you need to try the small cup and fill it with coconut cookies, which you can find in the station. And secondly, you try the large cup and fill it with whatever you want. Okay. And the last one is your own container. You can fill whatever you want.

**participant 15:** [00:03:18] Yeah. Yeah.

**Xueqing:** [00:03:21] Take our time.

**participant 15:** [00:03:22] It'll be funny.

**Xueqing:** [00:03:26] And you just. You imagine now you are in the supermarket, and you need to try it by yourself. But if you need any help, then I can help with.

**participant 15:** [00:03:37] Yeah.

**Xueqing:** [00:03:38] Otherwise, I just keep silent.

**participant 15:** [00:03:40] Oh, yeah. Yeah. Okay. I'm going to do this one. Yeah. The. Coconut cookies.

**Xueqing:** [00:03:59] This cup called MIWA cup.

**participant 15:** [00:04:01] MIWA cup. Do I have to pull or something?

**Xueqing:** [00:04:37] Yes. There is a screen on your left. You can follow the instructions on the screen.

**participant 15:** [00:04:41] So what's going on? Yes, yes, yes.

**Xueqing:** [00:04:47] And it will tell you.

**participant 15:** [00:04:49] Oh, okay.

**participant 15:** [00:06:47] How much do I have to fit it?

**participant 15:** [00:07:21] So I don't know how to get it to work. Yeah.

**Xueqing:** [00:07:26] There is a lever that you can shake it to help the products. Yeah, you can. There are some text.

**participant 15:** [00:07:43] But it's too much. what to do? I can't. It's too much. Little bit in there.

**Xueqing:** [00:07:54] You can do whatever you want.

**participant 15:** [00:08:06] So. Yeah. Okay.

**Xueqing:** [00:08:41] You can start to use the second one and fill whatever you want. Okay, then the last one is your own container. All right. Still, you can fill it with whatever.

**participant 15:** [00:10:27] I can't do that because this doesn't work.

**Xueqing:** [00:10:30] You can't follow the. Instructions on the screen. Yeah.

**participant 15:** [00:10:52] What means 'tare'?

**Xueqing:** [00:10:54] It means to reduce the weight of your package. So you only weigh for the products.

**participant 15:** [00:11:03] Okay.

**Xueqing:** [00:11:05] So you can click it.

**participant 15:** [00:11:07] You have to click it. Yeah. Well, it's difficult to get it out. Photo. Yeah. I have to do that photo after my code.

**Xueqing:** [00:12:26] Yeah. Do I need any help?

**participant 15:** [00:12:28] Yes, I think i need help.

**Xueqing:** [00:12:38] So You couldn't get the label.

**participant 15:** [00:12:39] Label stick in there. I see the label.

**Xueqing:** [00:12:50] Sometimes it happens in the supermarket.

**participant 15:** [00:12:52] I say.

**Xueqing:** [00:13:12] Maybe you can fill a bit more.

**participant 15:** [00:13:14] Oh, yeah. Let's take. Something going wrong there.

**Xueqing:** [00:14:04] stucked said.

**participant 15:** [00:14:55] Okay. I do it again. Yeah. One more. Perhaps you need to tare. Oh yeah. That's.

**Xueqing:** [00:15:20] Yeah. That's make some mistakes.

**participant 15:** [00:15:22] Yeah. I have.

**Xueqing:** [00:15:24] To say.

**participant 15:** [00:15:25] Yeah I think yeah. Didn't you spend? Okay. This nice.

**participant 15:** [00:16:05] It's just the inside.

**Xueqing:** [00:16:08] Yeah. Perhaps you can take a photo.

**participant 15:** [00:16:11] Yeah.

**Xueqing:** [00:16:32] So then you will use this code to make the payments as the cashier. And I will solve it later.

**participant 15:** [00:16:44] Yes. It's great. did you invent the machine.

**Xueqing:** [00:16:52] No, no, I'm not the designer or the inventor. I'm just the researcher who do the research for the company to understand more from the consumers.

**participant 15:** [00:17:03] Yeah, yeah.

**Xueqing:** [00:17:05] Yeah. So there are some problems. I didn't know how to solve it.

**participant 15:** [00:17:10] I organized it today. Yeah.

**Xueqing:** [00:17:14] It's fine. I think it's a good thing some happened, so.

**participant 15:** [00:17:19] Yeah, that's real life also. Yeah. Yeah. Okay then.

**Xueqing:** [00:17:24] Thanks for shopping. Although some accident happens. But now we can move to the discussion about your experience and feelings of the system. Okay, so first, could you share with me your general opinions or feelings regarding the system?

**participant 15:** [00:17:47] Um. It looks more simple, uh, than it is. Um, it was not, um, I think in real life, you know, I, myself, I look, how do people do that? I watch how people do that. I'm not by myself. I'm the inventor of on the. So now I had to be the first and no, uh, example. Um. So it took some time for me to use the the window. And that's. And then it was easy.

**Xueqing:** [00:18:37] What do you mean?

**participant 15:** [00:18:38] The little window? The screen. The screen? Yeah, with the instruction. Yeah. Um, it was not very small. The problem of the machine itself. How do you get stuff out of it? Um, without the screen, I would have perhaps, uh, broke it, because it's not very, uh, simple. Do I have to pull or. I have to press or.

**Xueqing:** [00:19:15] Which parts do you think you made that break it?

**participant 15:** [00:19:21] Um, now I would try to pull something away. Yeah. Yeah. Yeah. First, my first idea was to do this, and then it comes out all right. Yeah. I didn't expect a press because I'm very long. I d I don't see anything. It's not very clear, uh, where you have to, uh, yeah. Without the instruction cost some time for me. Yeah.

**Xueqing:** [00:19:55] And if you use three words to describe the system, what would you say? Um. The things just come to mind.

**participant 15:** [00:20:12] Um. It's, um. How to say it and take a look. It looks nice because of the pictures, and that makes it simple. It looks simple. But then you learn it very quick. So it is simple. Simple to use. And it's, uh. It looks attractive.

**Xueqing:** [00:20:40] Attractive? Why you think it's attractive?

**participant 15:** [00:20:44] Because it's very clear what's inside. But then, of course, you need the specific information of what it is. The pictures are simple, but you don't know what you're buying.

**participant 15:** [00:21:05] So then you need. Yeah. And I still don't know. Yeah. I just had to say one of my children is is allergic. I'm not myself. But then you are used to read the things. Very ingredients are very important and allergic information is important.

**Xueqing:** [00:22:13] And then so there has some ingredients, information, but perhaps it's not very. Seems the importance on the label is tiny.

**participant 15:** [00:22:25] Yeah, yeah, yeah, yeah, yeah.

**Xueqing:** [00:22:30] How do you feel concerning the two solutions that you just experienced? While solution is to use a cup provided by the system and the other ones to use your own container.

**participant 15:** [00:22:44] Um. It both works now. Yeah. Yeah. I think that these are very handy for this kind of stuff. You can easily put them in the cards and you see what's inside. And they are. You can see if they're clean or not. Yeah. It's. It's better than a thought that you can't look better than this one. Because then you. Yeah, yeah. You can close them easy now.

**Xueqing:** [00:23:42] And so which one would you prefer to use your grocery shopping?

**participant 15:** [00:23:48] I think I would prefer these kind of things (MIWA cup). But then also I would like perhaps to have more measures.

**Xueqing:** [00:24:00] More measures?

**participant 15:** [00:24:01] Bigger.

**Xueqing:** [00:24:02] Yeah, I think the bigger ones are necessary. Before you.

**participant 15:** [00:24:07] Uh, now I prefer to buy a kilo of this, and then I don't have to go. Uh, I use a half of it for one meal, so I don't want to go shopping every day. Uh, I like. I like big packages, though.

**Xueqing:** [00:24:31] Yeah. Okay. And how would you judge the different steps during your exploration of the system, such as when you have the first look at it? How do you feel about it?

**participant 15:** [00:24:45] Oh, nice. And, uh, when I would see it in a shop, I would try it. Yeah.

**Xueqing:** [00:24:53] And how do you feel when you were learning how to use it through the guidance on the screen?

**participant 15:** [00:25:00] Well, yeah, there are a few steps you have to take. Yeah, you have to. To, um. This one is easy because, uh, that has immediately the weight of itself is already calculated. And when you have your own thing, you have to do the extra.The weight of the container. Yeah, yeah, yeah. Just, um. Yeah. The most important thing was how to get it out. So, yeah.

**Xueqing:** [00:25:46] Uh, how do you feel when you are trying to get the products out?

**participant 15:** [00:25:52] Stupid but because I didn't understand it at first time. Yeah, yeah, yeah.

**Xueqing:** [00:26:01] And how was what did you think when it didn't come out with things in your mind at that moment.

**participant 15:** [00:26:11] I asked someone for help. That is why I always do in the shop. Also, when fail to juice a juice machine. I hated that kind of things because I thought, Oh, that will be a mess when I use it. But then I have a look, someone else does, and then I do it myself. It's okay. Yeah. Okay.

**Xueqing:** [00:26:39] Which are the positive elements for me to remind regarding this.

**participant 15:** [00:26:45] Um. Yeah, that you saved, uh, the packages. Uh. Yeah, yeah, yeah. It's the same with when you have the, the, the grain, the fruits and you have the bags that you can reuse and no plastic. I don't use the plastic bags and you have the kind of mesh bags but you come through the apple things. So that's what. Yeah, that's very positive for me. Less waste. Yeah. Yeah.

**Xueqing:** [00:27:23] Okay. But to use it that you need to borrow from the second time, you need to borrow to bring the cup with you to the supermarket.

**participant 15:** [00:27:34] Yeah, yeah, yeah, yeah. You think you have to make another routine for yourself? Yeah. And that's the same that you bring your own shopping bags and not buy another plastic one every time. So it's kind of a new routine. Yeah. Yeah.

**Xueqing:** [00:27:55] Okay, then what has potential problems come to mind? Potential problems with it.

**participant 15:** [00:28:02] Um, you. You forget to bring the cups and or it's. It's nearly empty, and you think I need more? Then you have to buy another one. You can bring it with a little. And then you buy anyone and the system is out of order or doesn't work. Then I order a lot of people standing there and you have less time than you think now. I only have 10 minutes for my shopping now, so that's a bit, I think.

**Xueqing:** [00:29:03] How do you evaluate the system in terms of the hygiene?

**participant 15:** [00:29:09] Um, yeah, I trust that the thoughts that are there are clean, but you have to see what people do. If they're not, take a pot, open it and think, Oh, no, I'm not doing this, I put it back. Or It has to do with how people use it. Yeah. But I expect that both they and my own. It's my own responsibility. Yeah, yeah.

**Xueqing:** [00:29:48] Yeah. So normally after the consumers they return the cups. The cups will be collected and sent back to the the factory, and they will clean it. And the reseal it like you see here as a paper reseals it.

**participant 15:** [00:30:05] Oh, yeah.

**Xueqing:** [00:30:06] And then they send back to the supermarket for the next stage.

**participant 15:** [00:30:13] Yeah, yeah, yeah. You can see that clean. Seal? Yeah. Yeah. Okay.

**Xueqing:** [00:30:20] And would you like to use it if this one is available in your supermarket?

**participant 15:** [00:30:27] I would try it.

**Xueqing:** [00:30:28] You try it? Yeah. Yeah. Why do you think you would try it?

**participant 15:** [00:30:32] Because it looks sensible. Yeah. Yeah. I was thinking about how could you make. I thought for myself, how could you make reusable packages? Because you see them, you go to a farm where there you can bring your own bottles and fill the milk in. So I thought, how does it work in a supermarket? But does this look sensible for me? Yeah, yeah.

**Xueqing:** [00:31:09] As you can see here today, we only provide you with six products as examples. But actually we can imagine that there are a lot of other product categories of the options that we can use this system to offer the reusable packaging. So we will discuss about what kind of products would you find that this system is useful? Some other kind of can be any kind of products, food, product, or even non-food for others.

**participant 15:** [00:31:44] I have to give you ideas. Yeah. Yeah. Everything that this is dry is especially, uh, I think everything is dry. So a lot of, um. Yeah. Corn Flakes things. Sugar coffee. Coffee. Uh. T. Things that I would prefer.

**Xueqing:** [00:32:29] Why would you prefer to fill the dry food From the refill station?

**participant 15:** [00:32:34] Yeah. Because it's a mess.I think when they choose. I think at first I should try the dry stuff and perhaps the other stuff. Yeah. You already have a tab with the farmer for the milk. So it's possible to order the juice. Yeah, yeah, yeah.

**Xueqing:** [00:33:04] And how about non-food product?

**participant 15:** [00:33:07] Non-food? Uh. Shampoo or things like that. Possible too, of course. Yeah. Little, little bottles.

**Xueqing:** [00:33:24] Do you think that you will refill the shampoo from this kind of system?

**participant 15:** [00:33:32] Why not? Yes. Yeah.

**Xueqing:** [00:33:37] And how do you match how you fill? Fill it after you finished the first bottle and how you do it for the second time and reuse.

**participant 15:** [00:33:48] Oh, that's difficult. That's difficult because you can get it out. It's difficult to get it clean, to get all the dirt, to get it out. And you'll always get a little rest. It's difficult to. Yeah. Yeah. A lot of effort. So.

**Xueqing:** [00:34:07] Yeah, yeah. If you want to change the different products.

**participant 15:** [00:34:11] Yeah. Yeah. And you always have to use the same and, uh. Yeah. Yeah. Yeah.

**Xueqing:** [00:34:25] For which kind of products you think this system is not suitable or useful?

**participant 15:** [00:34:39] We are very special in the house by that. It has the same juice and you only can keep it for a day. So stuff that's very. You can not hold it very low. It's a bit difficult, I think. It's most easy stuff that doesn't that you can use for weeks. For weeks or months. Yeah.

**Xueqing:** [00:35:18] Okay. Then do you think the system offers the benefits for our environment?

**participant 15:** [00:35:25] Yeah, I think so. But that's also still how difficult it is to clean all the things that should be not in this part of the country. Uh. One big, uh. Uh. Yeah. And you have to go with all the stuff there and bring it back and then. Yeah. Yeah. It should not be too complicated to clean. It would be best if people clean it by themselves and use it again. Yeah, I think.

**Xueqing:** [00:35:59] And for which kind of products you think the system offer the greatest the biggest environmental benefits. Um.

**participant 15:** [00:36:13] The products that you use a lot.

**Xueqing:** [00:36:15] It's a lot. Such as what kind of products?

**participant 15:** [00:36:22] For me. Um. Milk. Um. Milk, muesli, things like that. Yeah. rise. Oh, coffee. Yeah.

**Xueqing:** [00:37:02] And how many times you think that you will reuse the cops before you return it or replace it?

**participant 15:** [00:37:12] Yeah, that's it's hard to say when I can get it clean and it works good and its close is good then as long as it works like that, I don't have an idea of, uh, five times or ten times, so I do see when it works. Well.

**Xueqing:** [00:37:34] Uh, how do. What do I mean works.

**participant 15:** [00:37:36] Well that I can close it good. And it, the things are not getting old because they don't close and it still looks good itself. Looks clean.

**Xueqing:** [00:37:52] Yeah. Yeah. And as you can imagine, maybe after several years circles, it might show some scratches or a little damage on the surface of the cup. How do you feel about that? Kind of signs of usage?

**participant 15:** [00:38:10] Not worried about the outside. About the inside.

**Xueqing:** [00:38:15] Inside? What kind of things you worried about inside?

**participant 15:** [00:38:21] It's not. You can't get clean anymore. Now that it damages when you clean it. Perhaps you've let it drop and then it's not okay anymore. I don't know.

**Xueqing:** [00:38:46] But what if the little demages are not made by yourself, but made by the previous consumers as they return it and it is cleaned.

**participant 15:** [00:38:57] And then you see it is damaged.

**Xueqing:** [00:39:01] Yeah. Like some scrathces on the surface, but it's cleaned and resealed. Just how do you feel about it?

**participant 15:** [00:39:08] Oh, I don't like that damage. I don't mind the damage from myself.

**participant 15:** [00:39:18] Then I know what I've been doing with it. Yeah. Yeah. So that's. I have to think about it. How this works. Yeah. I would prefer. I would prefer to clean it myself and use it again. Yeah. And not to bring it back every time because then. Yeah. That isn't Yeah. It's not, that's not what we want so.

**Xueqing:** [00:39:47] Yeah. Yeah. And if you see some little damage when you want to pick up one cleaned cups from there. How do you compare the different cups?

**participant 15:** [00:40:02] Oh yeah, I would I would look at the both that I chose and I think, no, I don't like this one. I think another one. So, yeah. So what else does it matter? Yeah. Yeah. Okay.

**Xueqing:** [00:40:17] Okay. We can move to the next next section. And because before besides this system, there are also some other system which encourage the consumers to reuse the packaging. So in this section, we will compare some similar system with the one you used today. Yeah. Like for the first one is called loop. And in this system, the producers, they will feel they feel the product in the metal packaging or the plastic packaging and there has some branding information out of the product information on the packaging itself, just like what you buy from the supermarket. So you also purchase this product from the supermarket or the store, and after you always deposit for the package and after you finish the the product inside, you can return the empty package to the supermarket. And you don't need to clean it by yourself just to return it and get a refund. Yeah. So this one, the difference between this one and the new system you use today is they use a different material for the package. And the the clip is a branding which is designed by the brands themselves to show the branding information on the package.

**participant 15:** [00:41:46] Yeah.

**Xueqing:** [00:41:46] Yeah. So this is how first one works. And the second one is a report. And this one, they use a glass jar to fill the product and deliver the product to your door. You can also go to the physical store, but most of the surveys are provided online, so order online and they deliver it to your door. Still, you need to pay a little deposit for the glass jar and after you finish the product's inside, you can return the empty jar and get your refund. So for the first one and the second one, you don't need to clean it or maybe just simply rinse it and then return it to a refund. So you will not refill refills all by yourself. The product will be refilled by the the produce manufacturer. And then the last one is called a cover for this one, you just to purchase the normal products in the supermarket. But the difference is that when you finish the product, you can use your original packaging to refuse to refill the same product again, and you can reuse it as many times as you want. So for this one, you don't need to pay for the deposit. It's just orange, no packaging, but providing you the option to review it. So this is a three different but very similar system with the one you used today. And my question would be, have you ever bought or experienced the similar system or the other kind of reusable packaging?

**participant 15:** [00:43:36] No, only the thing that you buy your fruit in. You can buy. Yeah. The fruit. The fruit. It's a kind of bag.Yeah, that's what I used.

**Xueqing:** [00:43:56] Yeah. It's okay. How do you evaluate this three system in terms of the solutions they offer in comparison with the system? You used today.

**participant 15:** [00:44:13] Um, the only what I see as an advantage of the first is that the ingredients, it is more clear what's inside. Yeah. The list of ingredients is, I think. More complaints. Yeah, that's an. And perhaps that's a good system for things as shampoo or. Yeah, I think. Still. It's. But I don't like that you can't see what's inside. I don't like the material. The metal. Yeah. Yeah.

**Xueqing:** [00:45:10] So why would you prefer to see something?

**participant 15:** [00:45:19] To see if it's ok how it looks like. Um. Yeah. But especially when it's it's food and no one to see what how it looks like.

**Speaker3:** [00:45:36] Yeah.

**participant 15:** [00:45:40] So it it's. Yeah. You know, and it's cleaning stuff. It doesn't matter for me, but the other things I like to see. Okay. And if I go to the second one, I like to do the shopping myself. I don't like the online and I don't like all the glass things because it's too heavy. I have some pots myself for cookies.Things might just. But not. Yeah I like it's okay for oil, things like that. And then I like to. I would like to refill oil and. Vinegar things but not, not all the pots puts and Ecover thing. Yeah. That's, that's also a good idea. And then you know what you are buying and you have the bottle already and. Yeah. It's sympathetic to me. Yeah.

**Xueqing:** [00:47:03] But for Ecover. You can only fill the same product for each time because you already have all the information. Something.

**participant 15:** [00:47:14] Yeah, yeah, yeah. That's true. Yeah. I mean, you try, but do something else. You have to buy a new bottle. Yeah, yeah.

**Xueqing:** [00:47:31] We're almost done. Do you have any thoughts or ideas or anything that you want to share or add to the system? this one.

**participant 15:** [00:47:47] No. I didn't say anything more than I said. Yeah, it's okay. Yeah. Okay.

**Xueqing:** [00:47:55] Thank you for sharing your time. And so with me, is that really pleasant conversation with you?

**Xueqing:** [00:48:03] Because I still have a follow up phone interview and that one is to discuss you about the experience. You use it at home such as how you where do you put it and how you use it, how you create some very simple questions. And it will be 10 minutes. No more than 15 minutes.

**participant 15:** [00:48:25] Yeah, yeah.

**Xueqing:** [00:48:26] So yeah. So I will send you an invitation with all the information about the follow up interview.

**participant 15:** [00:48:33] Yeah. Yeah. Okay.

**Xueqing:** [00:48:35] And this is our debriefing and the thanks letter with the voucher for today's contributions.

**participant 15:** [00:48:42] Okay. Thank you. Thank you very much.

**Xueqing:** [00:48:45] And you can take the small cup with cookies back home. Okay. This is okay if I don't need to return it.

**participant 15:** [00:48:52] Okay. Thank you. Thank you. But I do my own.

**Xueqing:** [00:49:00] Yeah, you can. You can take.

**Speaker3:** [00:49:01] It with you. Oh.

**participant 15:** [00:49:06] Good luck with your. Yeah, thank you. Is it only you that this this?

**Xueqing:** [00:49:10] Uh, and yes, it's only me, but I have my supervisors. They help with me to organize the all the research proposal and the structure of the how to do it.

**participant 15:** [00:49:24] Okay. Uh huh. Very well organized.

**Xueqing:** [00:49:30] Thank you. Lots of stuff.

**participant 15:** [00:49:33] Yeah. I didn't look very well at the application.

**Xueqing:** [00:49:44] Yeah, it's okay. It's just an extra thing. Which is to provide more information. Because I have a feeling sometimes people don't want to use application. It's just to make. Make your life more complicated.

**participant 15:** [00:49:57] Yeah, yeah, yeah.

**Xueqing:** [00:49:59] It's good that this system can also work without the application.

**participant 15:** [00:50:05] I'm also a person like that. Yeah.

**Xueqing:** [00:50:08] Me too.

**Xueqing:** [00:50:18] Yeah.

**participant 15:** [00:50:21] I have to my. I suppose. Okay. How about this? Look.

**Xueqing:** [00:50:38] I talk to you in the.

**participant 15:** [00:50:45] Yeah. Yeah, yeah. Yeah. You.